FORMAT				
1. Name of resource	Reducing Demand for Illegal Wildlife: Designing Effective Messages			
2. Location	https://www.traffic.org/site/assets/files/17368/good-			
	practice-guidelines-messages.pdf			
3. Alternative location				
4. Author[s]	TRAFFIC and The Behavioural Insights Team			
5. Publisher/producer/ host	TRAFFIC International			
6. Year	TRAFFIC and The Behavioural Insights Team (2019).			
7. Suggested citation	Reducing Demand for Illegal Wildlife: Designing Effective Messages. TRAFFIC International, <a href="https://www.traffic.org/site/assets/files/17368/good-practice-guidelines-messages.pdf">https://www.traffic.org/site/assets/files/17368/good-practice-guidelines-messages.pdf</a>			
8. Languages in which available	English			
9. Geographic area resource relates to	Global			
10. Does the resource				
relate to a specific				
time frame?				
11. Type	Report			
	Toolkit/Framework/Roadmap Yes			
	Sign-post to other resource (database)			
	Case studies			
	Other			
12. Part of an initiative?				
COLLECTIONS AND COLLECTI				
13. Explicit links to collections	No			
14. Explicit links to museums/libraries/a rchives	No			
15. Types of institutions	Museums X			
relevant to	Archives X			
	Libraries X			
	Other X			
16. Does the resource	Arts, humanities and social X			
relate to specific	sciences: philosophy,			
disciplines?	psychology, religion, social			
	sciences, law, politics, language, arts and			
	recreation, architecture,			
	residución, arenitecture,			

literature, history, geography and ethnology, anthropology, archaeology  Science, natural history, technology, medicine, engineering, manufacturing  17. If no explicit links to collections, justification for inclusion  HOW IT CONTRIBUTES TO SUSTAINABLE DEVELOPMENT  18. Collections-related activities the resource relates to (mark all that apply)  Develop collections to protect and safeguard wider cultural and natural heritage more effectively, for example by targeting collecting to threatened forms of heritage in strategic ways  Use collections to promote learning and educational opportunities that contribute to sustainable development and sustainable lifestyles, human rights, gender equality, promotion of a culture of peace and non-violence, global citizenship and appreciation of cultural diversity and of culture's contribution to sustainable development relating to collections  Use collections to promote cultural participation/social inclusion more effectively, for example by reducing barriers to participation,				
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contribution to sustainable development and/or skills development relating to collections  Use collections to promote cultural participation/social inclusion				
relating to collections  Use collections to promote cultural participation/social inclusion				
Use collections to promote cultural participation/social inclusion				
more effectively, for example by reducing participation,				
to ensure no-one is 'left behind'				
Use collections to promote sustainable tourism more effectively,				
for example by developing new products based on local cultural				
heritage, and/or considering the rights of stakeholder groups in				
relation to collections				
Use collections to support research that contributes to				
sustainable development (including all forms of personal and self-				
directed research at all levels that make use of stored collections)				
more effectively, for example by providing effective facilities,				
collections and information to meet researchers' needs				
Make decisions around collections that contribute to sustainable				
development more effectively				
i. employment (recruiting, staff training, staff safety)				
ii. energy consumption, greenhouse gas emissions,				
reduction, monitoring and reporting				
iii. waste management and reduction of waste				
iv. transport (forms of transport, energy use)				
v. commercial activities including copyright and IP				
vi. governance and management				
vii. security, disaster preparedness and risk reduction				

Direct external leadership in	artnerships and collaborations	Х			
	ment more effectively, for example	٨			
by developing impactful partr					
	ate clearly to any international conven	tions (mark all that			
apply)?		(			
Culture conventions:					
1952, 71 Protection of Copyri	ght and Neighbouring Rights				
	4 Protection of Cultural Property in the Event of Armed Conflict				
	it Trafficking of Cultural Property				
1972 Protection of the World	Cultural and Natural Heritage	Х			
2001 Protection of the Underwater Cultural Heritage					
2003 Safeguarding of the Intangible Cultural Heritage					
2005 Protection and Promotion	on of the Diversity of Cultural				
Expressions					
Rio Conventions:					
Convention on Biological Dive	ersity (CBD), Convention to Combat	X			
	esertification (UNCCD), Framework Convention on Climate				
Change (UNFCCC)					
AIMS AND CONTENT					
20. What issues does	"These Good Practice Guidelines have been prepared				
the resource aim to	following discussion at an "Expert Roundtable on Effective				
address?	Messengers and Messaging, to Reduce Demand for Illegal Wildlife Products". (p.1)				
21. Intended audience	[Those involved in developing public-facing information and				
of resource	campaigns aiming to reduce the illegal wildlife trade]				
22. Process of	"The Expert Roundtable was one of a series convened by				
development	TRAFFIC, as part of its work supporting the Social and				
	Behavioural Change Communications (SBCC) Community of				
	Practice, working to reduce the demand for illegal wildlife				
	products. The event was held in Bangkok, Thailand, August				
	2018 and attended by around 40 representatives of diverse				
	institutions with relevant professional perspectives, experience or a mandate around demand reduction issues."				
	(p.1)	and reduction issues.			
23. Organisation/structu	Introduction and overview				
re/contents	Introduction				
	Foundations for Good Message	e Design			
	Case studies				
	Help people do the right thing				
	Make the desired action clear				
	Provide an alternate behaviour				
	Use relevant consequences				
	Focus on consequences for the individual				
	Highlight short-term consequences				
	Harness social influence				
	Use social norms Align action with identity				
	Aligh action with identity				

	Increase resonance			
	Acknowledgements			
	Make it personally relevant			
	Highlight personal choice			
	Use narratives when the risk of reactions is high			
	Final notes			
FRAMEWORKS				
24. Framework	The headings of the resource can be considered as a			
structure	framework.			
25. Relevant policy	Yes			
considerations				
26. Resources for	Yes			
implementation				
identified				
27. Specific assessment	Yes			
points/indicators/mi				
lestones/action plan				
for monitoring				
28. ASPECTS OF SUSTAIN	ABILITY COVERED BY RESOURCE (mark all that apply)			
People (social sustainability)				
Planet (environmental	X			
sustainability)				
Prosperity (economic				
sustainability)				
Peace	X			
Partnerships				
	SIDERATIONS COVERED BY RESOURCE (mark all that apply)			
Gender perspectives				
North and South				
perspectives				
HOW THE RESOURCE CONTRIBUTES TO AGENDA 2030 AND THE SDGs				
	E SDGs FEATURE IN THE RESOURCE			
30. SDGs and Agenda	No			
2030 specifically				
mentioned?				
31. SDGs specifically	No			
mentioned?				
32. SDG targets	No			
specifically				
mentioned?				
33. SDG indicators	No			
specifically				
mentioned?				
SDGs AND SDG TARGETS AND	DLINKAGES			

## 34. Comments on SDG linkages

The resource can be used to support activity for several targets in goal 16 (peace, justice and strong institutions), including 16.3 (promoting the rule of law), 16.4 (combatting illicit flows, strengthening the recover and return of stolen assets, and combating all forms of organized crime), and 16.B (promote laws and policies for sustainable development). Preventing illicit trade and trafficking of objects made from protected species supports SDGs 15.7 (end poaching) and 15.C (provide support to end poaching), as well as 15.5 (end degradation of nature) and 11.4 (protect the world's cultural and natural heritage). Using the resource to support public education and awareness programmes supports SDGs 4.7 (Education for Sustainable Development) and 12.8 (information for sustainable development and lifestyles in harmony with nature). The resource can help staff be effective in developing education and awareness-raising programmes to combat the illegal wildlife trade, supporting SDG 4.4.

## 35. SDGs and SDG targets the resource helps advance

## SDG 4. Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

4.4 By 2030, substantially increase the number of youth and adults who have relevant skills, including technical and vocational skills, for employment, decent jobs and entrepreneurship

Number of young people and adults in skills-development activities and programmes drawing on collections, for employment, decent jobs and entrepreneurship

Increase in number of young people and adults in such programmes

Number and proportion of staff who have received training in the last year, to better support their contribution to the SDGs.

Programs and processes in place to ensure the availability of a skilled workforce.

## SDG 4. Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

4.7 By 2030, ensure that all learners acquire the knowledge and skills needed to promote sustainable development, including, among others, through education for sustainable development

Numbers of people in each type of programme drawing on collections from different demographic groups.

Increases in numbers of people in each type of programme from different demographic groups.

Proportion of people involved in such programmes in relation to overall audience size.

Evidence that learners have acquired knowledge and skills to promote sustainable development.

and sustainable lifestyles,	
human rights, gender	
equality, promotion of a	
culture of peace and non-	
violence, global citizenship	
and appreciation of cultural	
diversity and of culture's	
contribution to sustainable	
development	
SDG 11. Make cities and	
human settlements	11.4.1 Total expenditure (public and private) per capita
inclusive, safe, resilient and	spent on the preservation, protection and conservation of
sustainable	all cultural and natural heritage, by type of heritage
11.4 Strengthen efforts to	an cultural and natural neritage, by type of heritage
protect and safeguard the	Plans, policies and procedures in place for the safe use of
world's cultural and natural	·
	collections for a variety of purposes, protecting and
heritage	safeguarding both collections and those who use them.
	Plans, policies and procedures in place for the
	identification, safeguarding and protection of cultural and
	natural heritage at risk.
	natural nemage at risk.
	Collecting programmes in place to protect, safeguard and
	make use of cultural and natural heritage, addressing the
	needs of communities and stakeholders, and ensuring that
	collections can be an effective resource for sustainable
	development.
	development.
	Number and diversity of educational, awareness-raising,
	research programmes, and partnerships that aim to
	strengthen protection of cultural and natural heritage.
	strengthen protection of calcular and natural heritage.
SDG 12 Ensure sustainable	
consumption and	12.8.1 Extent to which (i) global citizenship education and
production patterns	(ii) education for sustainable development (including
12.8 By 2030, ensure that	climate change education) are mainstreamed in (a)
people everywhere have	national education policies; (b) curricula; (c) teacher
the relevant information	education; and (d) student assessment
and awareness for	Calcallery and fay statement assessment
sustainable development	Extent to which global citizenship education and education
and lifestyles in harmony	for sustainable development (including climate change
with nature	education) are mainstreamed in formal, informal and non-
With hatale	formal education programmes and activities drawing on
	and related to collections.
SDG 15 Protect, restore	and related to collections.
and promote sustainable	
and promote sustainable	

use of terrestrial
ecosystems, sustainably
manage forests, combat
desertification, and halt
and reverse land
degradation and halt
biodiversity loss
15.5 Take urgent and
significant action to reduce
the degradation of natural
habitats, halt the loss of
biodiversity and, by 2020,
protect and prevent the
extinction of threatened
species

Number and proportion of habitats, notably endangered habitats, and species with favourable conservation status, with special reference to locally, nationally and globally endangered species.

Information on, programmes relating to, collections development, and partnerships relating to habitats and species drawing on collections in place, to support their protection and continued existence.

Measures taken to enhance biodiversity value of green space associated with collections institutions.

SDG 15 Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss

Policies and plans in place to ensure objects and specimens of protected species (for example ivory, rhino horn) in collections are protected against theft and do not enter supply chains.

15.7 Take urgent action to end poaching and trafficking of protected species of flora and fauna and address both demand and supply of illegal wildlife products

Policies and plans in place to ensure that objects and specimens are only acquired in line with national and international legislation, or with legal dispensation.

Information on, programmes relating to, collections development, and partnerships relating to poached and trafficked species, notably protected and endangered species, to end poaching and trafficking.

SDG 15 Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss
15.C Enhance global

Policies and plans in place to ensure objects and specimens of protected species (for example ivory, rhino horn) in collections are protected against theft and do not enter supply chains.

15.C Enhance global support for efforts to combat poaching and trafficking of protected species, including by increasing the capacity of local communities to

Policies and plans in place to ensure that objects and specimens are only acquired in line with national and international legislation, or with legal dispensation.

Revenue generated to combat poaching and trafficking of protected species, and to support local communities to pursue sustainable livelihoods.

Direct financial support given to projects and organisations to combat poaching and trafficking of protected species,

1 1 2	14	<mark>15</mark>			
13			10	_	12
7	8	9	<b>-</b>	11	12
1	2	3	4	5	6
and inclusive societies sustainable developm provide access to justi for all and build effect accountable and inclusinstitutions at all level 16.B Promote and enfo non-discriminatory law and policies for sustain development	for ent, ce ive, sive s. orce	16.B.1 Proportion of population [audience/users/non-users] reporting having personally felt discriminated against or harassed in the previous 12 months on the basis of a ground of discrimination prohibited under international human rights law  Number and proportion of policies that incorporate sustainable development considerations, in the full sense of recognizing all three of social, economic and environmental considerations.			
sDG 16. Promote peace and inclusive societies sustainable developm provide access to justifor all and build effect accountable and inclusinstitutions at all level 16.4 By 2030, significant reduce illicit financial arms flows, strengther recovery and return of stolen assets and combined forms of organized criminations.	for ent, ive, sive s. ntly and the boat all	Identification of stolen assets, return of stolen assets.  Collections development, education, awareness-raising and partnership activities relating to organized crime, with a view to combatting organized crime everywhere.			
livelihood opportunities  SDG 16. Promote peace and inclusive societies sustainable developm provide access to justifor all and build effect accountable and inclusionstitutions at all level 16.3 Promote the rule law at the national and international levels and ensure equal access to justice for all	ceful for ent, ce ive, sive s. of	and to support local communities to pursue sustainable livelihoods.  Collections development that relates to the rule of law, equality before the law, and justice for all.  Number of activities drawing on collections, for example educational, research and partnership activities, that promote the rule of law at national and international levels, and that promote a culture of lawfulness, and the right of all to justice.			
pursue sustainable		• •	ocal communities	s to pursue	sustainable